

Competences Green Salon



List of competences per country

Extra: Continuous training-learning

Competences	Denmark	Great Britain	Spain	Netherlands
Leadership	v		v	
Social skills	v		v	v
Balance	v		v	
Flexibility	v	v		v
Professionalism	v	v	v	v
Verbal communication	v	v	v	v
Entrepreneurship	v		v	
Planning capacity		v	v	
Strategic vision		v	v	
Result orientation		v		
Persistence		v		
Accuracy		v		
Motivation to perform		v		v
Written communication		v		
Stress resistance		v		
Independency		v		
Collaborate		v		
Quality awareness		v		v
Customer focus		v	v	v
Adaptivity		v	v	
Creativity	v	v	v	v
Initiative		v	v	
Organization Skills		v	v	v
Personal development		v	v	
Theoretical & practical vision		v		
Analytical skills			v	
Decisiveness			v	

Competences

Social skills

Flexibility

Professionalism



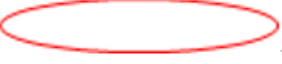










Verbal communication skills

Customer focus

Creativity

Organization skills

Our competences in Amstelveen

GROUP 1	GROUP 2	GROUP 3
Adaptability	  Social skills	 Social skills
Flexibility	creativity	 creativity
 Leadership	perseverance	 Leadership
 Strategic vision	Customer focus	Verbal communication
Stress resistance	  entrepreneurship	entrepreneurship
Theoretical & practical vision	 Result orientation	 Organization skills
	Strategic vision	Result oriented
	persistence	  Strategic vision
		Hospitality

Results reserach - Our competences

From research

Social skills

Flexibility

Professionalism

Verbal communication skills

Customer focus

Creativity

Organization skills

Our competences

Social skills

Strategic vision

Leadership

Entrepreneurship

Result orientation

Creativity

Entrepreneurship?

Spain:

The success of a hairdress salon depends on 95% on management skills:

Span of control

Capacity utilization salon

Revenues and expenses selling, per activity (cutting, styling etc.)

Balance between fixed and variable costs

Entrepreneurship?

Netherlands:

Marketing and sales

Research and innovation

Financial aspects

People management

Organization Sustainability

What choices?

Which subjects in the questionnaires? How many scans?

Per scan: how many questions and at what depth?

Who is to make which scan/questions?

.....?